

Chairman's Newsletter

Number 16. October, 1982.

YES, WE'RE STILL GROWING.

At the moment our membership count is at a new high, 234 to be exact. Every time we think we're about to level off (how many scale collectors can there be?), a spate of prospects seems to materialize, and the result is more new members. Cards for the latest to join are enclosed. Please remove from your roster Eric Dixon, who has resigned, and Ira Goldenberg who, regrettably, passed away several months ago.

ECONOMY THE WATCHWORD FOR 1983.

The need to pay for the printing of EQM, reported on in the last Chairman's Newsletter, has necessitated our taking a second look at various fixed expenses, with an eye to reducing any that might save us money without taking away any member services. One such expense is the quarterly printing and mailing of new members' cards, along with revised ones, which represents a four-times-a-year printing cost and, on occasion, depending on the contents of a given mailing, a higher postage cost. Adding it up, it's a goodly sum of money in the course of a year, and it's been suggested that we consider, alternatively, a once-a-year mailing to our members of a current membership list, inexpensively printed from a computer list we maintain at no cost to ISASC.

The contention is that most members would find an annual printed directory sufficient for their reference needs, and that the present

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card format and quarterly update is more than practicality requires. We're inclined to agree and are ready to make the change as of this January, but we can be swayed if enough members feel otherwise. If you're one who sees value in the present system to an extent that the proposed new system wouldn't match, let us hear from you. If we hear from enough of you, we'll give the issue additional thought and make sure that whatever we do takes into account the collective feelings of our members.

AND ON THE SUBJECT OF MONEY...

enclosed is our regular six-month financial statement covering the period from January 1 to June 30, 1982. As you'll note, we're nicely in the black at the moment but we can predict a somewhat less rosy picture by year's end, due to certain expenses coming due the latter half of this year. However, we're hopeful that the six-month interim statement will be of interest to you.

LITERARY LARGEES.

Our storehouse of books, catalogs, articles and other such offerings continues to expand, and our latest and longest bibliography is enclosed. As you probably know all too well, the state of ISASC's coffers is dependent in part on the sale of our literary output, but even more important is the opportunity it offers our members to acquire a wealth of lore, and to that end we urge you to look over the list and invest in one or more additions to your library.

CONVENTION UPDATE.

Things are shaping up for our conclave in Germany this coming spring, with Utz Schmidt making plans for a weekend consisting of considerable socializing, equal time devoted to scales and weights business, and most importantly, much camaraderie.

As an added incentive, member Emil Cohn has brought together a Philadelphia travel agent and a German tour director, and the three of them are working out a most appealing 9-day vacation tour of Germany and Switzerland, starting on or about April 27. Tentatively, the tour would start in Frankfurt and proceed to Rothenburg,

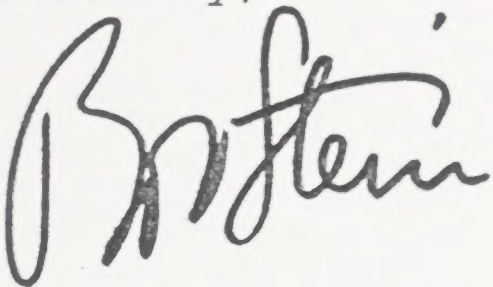
Stuttgart/Balingen (for the ISASC convention), Lucerne and Innsbruck, ending in Munich. Highlighted stops along the way would include Heidelberg, The Black Forest, Mt. Pilatus, Lichtenstein, Oberammergau, Linderhof Castle, and the Deutsches Scientific Museum.

The entire package is being planned in detail, complete with pricing from New York City, Paris, Holland, and other major points of origin. More news will follow shortly, and if we've captured your interest, you might set aside the dates on your calendar now.

SO MUCH FOR NOW...

and with 1982 on the wane, it's again that time to thank all of you for your support during this year and the years gone by. Believe it or not, ISASC will be in its seventh year as we enter 1983, and gives me cause to reflect on all the good friendships our society has inspired. On that note, it's appropriate to wish all of you the best of everything for this coming New Year and the years to follow.

Fraternally,

A handwritten signature in dark ink, appearing to read "B. Stein". The signature is fluid and cursive, with a large, stylized initial "B" and a clear "Stein" following it.

